



ORANGE COUNTY DEVELOPMENT BOARD
1300 S. GRAND AVENUE, BLDG. B, 3RD FLOOR
SANTA ANA, CA 92705-4407
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ORANGE COUNTY DEVELOPMENT BOARD
Executive Committee

April 21, 2017
8:30 AM
Orange County One-Stop Center
Newport Room (1st Floor)
17891 Cartwright Rd.
Irvine, CA 92614
949-341-8000

**NOTE: LOCATION
& STARTING TIME**

REVISED AGENDA

CALL TO ORDER

The agenda contains a description of each item to be considered. No action will be taken on items not appearing in this agenda.

PUBLIC PARTICIPATION

Members of the public may address the Executive Committee on items listed within this agenda so long as the subject matter is within the jurisdiction of the Committee.

1. **MINUTES** **ACTION**
The minutes of the February 17, 2017 Executive Committee meeting will be presented for review and approval.
2. **ONE-STOP CENTER SYSTEM FUNDING RECOMMENDATIONS (SD&P)** **ACTION**
The One-Stop System funding recommendations for Program Year 2017-18 will be presented for review and approval.
3. **YOUNG ADULT SERVICES FUNDING RECOMMENDATIONS (SD&P)** **ACTION**
Young Adult Services funding recommendations for Program Year 2017-18 will be presented for review and approval.

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| 4. WORKFORCE SERVICES FUNDING RECOMMENDATIONS (SD&P) | ACTION |
| Workforce Services funding recommendations for Program Year 2017-18 will be presented for review and approval. | |
| 5. REGIONAL PLAN UPDATE | INFORMATION |
| Staff will provide an update on the Regional Plan. | |
| 6. GRANTS UPDATE | INFORMATION |
| Staff will provide information on recent grant activity. | |
| 7. CHAIR AND DIRECTOR'S REPORT | INFORMATION |
| The Chair and Director will provide an update on OCDB activities. | |

ADJOURNMENT

If you need special assistance to participate in this meeting, call (714) 480-6500 or the TDD at (714) 834-7163. Please call 48 hours in advance to allow the County to make reasonable arrangements to ensure accessibility to this meeting. (28 CFR 35.102-35.104 American Disabilities Act Title II).

To obtain copies of OCDB Agendas and Attachments, visit our website at: www.ocboard.org or contact the Orange County Development Board Administrative Office: 1300 S. Grand Avenue, Bldg. B, 3rd Floor, Santa Ana, CA 92705 – (714) 480-6500.

Item #1 – ACTION

**MINUTES
Recommendation Summary
April 21, 2017**

**Orange County Development Board
Executive Committee
February 17, 2017
8:30 AM
Orange County One-Stop Center
Newport Room
17891 Cartwright Rd.
Irvine, CA 92614**

MINUTES

Present:
Bob Bunyan
Barbara Mason
Lauray Holland Leis
Doug Mangione
Tom Porter

Guests:
Doug Wooley
David Baquerizo

CALL TO ORDER

Bob Bunyan called the meeting to order 8:27 a.m.

- 1. MINUTES ACTION**
The minutes of the January 27, 2017 Executive Committee meeting were presented for review and approval.

Tom Porter motioned to approve. Doug Mangione seconded. Lauray Holland Leis abstained. Motion passed.
- 2. OC REGIONAL AND UNIFIED LOCAL PLAN (SD&P) ACTION**
Staff presented the outline on a six month service alignment strategy for Program Year 2017-18.

Lauray Holland Leis motioned to approve. Tom Porter seconded. Motion passed.
- 3. ANAHEIM / OC JOB FAIR (SD&P) ACTION**
Staff presented the framework for a MOU with the City of Anaheim, City of Santa Ana and OCDB/County of Orange for the annual Anaheim/OC Job Fair.

Tom Porter motioned to approve. Doug Magione seconded. Motion passed.

4. GRANTS UPDATE

Staff provided information on recent grant activity.

INFORMATION

5. CHAIR AND DIRECTOR'S REPORT

The Chair and Director provided an update on OCDB activities.

INFORMATION

The meeting adjourned at 9:39 am.

Item #2- ACTION

**ONE-STOP CENTER SYSTEM FUNDING RECOMMENDATIONS (SD&P)
Recommendation Summary
April 21, 2017**

Approved by the Service Delivery & Performance Committee on April 13, 2017

BACKGROUND:

The WIA Comprehensive/Satellite One-Stop Centers and Business Services Request for Proposal (RFP) was released on December 4, 2012. FY 2017-18 is the final year of a five year cycle. ProPath, Inc. is the One-Stop Operator and primary service provider. Other providers procured through either the Workforce Services and/or the Employment and Economic Development Services RFPs may also provide ancillary services to support the One-Stop System.

It is important to note that the funding estimates listed below are only projections and may be more or less based on factors including:

- Unspent funds from FY 2016-17
- Funding agency allocations
- Contractor disallowed costs from prior years
- Provider capacity
- System needs
- Timing of funding allocations from funding agencies
- Prior years' performance of providers

RECOMMENDATION(S):

1. Comprehensive One-Stop Centers and Business Services funding allocations are listed in the table below. All amounts are an "up to" amount and Agreements may be executed at lesser amounts, or not executed at all contingent upon the above stated factors. Conversely, contracts may be executed at higher amounts as funding requirements change as directed by funding agencies. Said amounts will be commensurate to and will not exceed those issued to the County from said funders.

- a. **Fund ProPath, Inc. \$7,412,292 for Adult, Dislocated Worker, Rapid Response, SCSEP, OC4VETS, Welfare-to-Work and Supervised Population programs.**

Job Seeker Services (Adult & Dislocated Workers)	\$	3,785,409
Business Services (Rapid Response)	\$	350,000
SCSEP	\$	691,853
OC4VETS	\$	433,540
Welfare-to-Work	\$	2,000,940
Supervised Population	\$	150,550
TOTAL	\$	7,412,292

- b. **Fund Orange County Asian Pacific Islander Community Alliance (OCAPICA) \$561,812 for SSA Welfare-to-Work Programs - Work Experience, Vocational Training and EPP Services.**
 - c. **Fund Working Wardrobes \$265,355 for the Linking to Employment Activities Pre-Release Program (LEAP 2).**
2. Direct staff to determine final FY 2017-18 funding allocations within the parameters outlined in Recommendation #1a-c above as well as divide between North, South, and Affiliate locations.
 3. Without further OCDB approval, staff may shift funds between funding streams to maximize service provision.
 4. If WIOA funds allocated by the State and/or the carry-in from FY 2016-17 is less than or greater than the estimated amounts, authorize staff to adjust allocations based on percentage increases or decreases.
 5. Without further OCDB approval, authorize staff to exercise a cost contingency increase not to exceed a total of ten (10) percent of the contract amounts.
 6. If negotiations do not yield a contract with a current Provider, authorize staff to negotiate with other fundable providers as procured through the WIA Comprehensive/Satellite One-Stop Centers and Business Services RFP, the Workforce Services RFP and/or the Employment and Economic Development RFP.

ATTACHMENT(S):

None

Item #3 – ACTION

**YOUNG ADULT SERVICES FUNDING RECOMMENDATIONS (SD&P)
Recommendation Summary
April 21, 2017**

Approved by the Service Delivery & Performance Committee on April 13, 2017

BACKGROUND:

The WIOA Young Adult Services Request for Proposal (RFP) was released on January 28, 2016. FY 2017-18 is Year 2 of a four year cycle. Current WIOA Young Adult Providers include City of La Habra, Orange County Asian and Pacific Islander Community Alliance (OCAPICA), KRA Corporation, and Saddleback College.

OSY REGION	AGENCY	TOTAL FUNDING
Region 1 <i>Cities: Brea, Fullerton, La Habra, Placentia, and Yorba Linda (including adjacent unincorporated areas)</i>	City of La Habra	\$284,803
Region 2 <i>Cities: Buena Park, Cypress, La Palma, Los Alamitos, Stanton, and Westminster (including adjacent unincorporated areas)</i>	Orange County Asian and Pacific Islander Community Alliance	\$276,095
Region 3 <i>Cities: Costa Mesa, Fountain Valley, Huntington Beach, and Seal Beach (including adjacent unincorporated areas)</i>	Orange County Asian and Pacific Islander Community Alliance	\$280,186
Region 4 <i>Cities: Garden Grove, Orange, and Villa Park (including adjacent unincorporated areas)</i>	Orange County Asian and Pacific Islander Community Alliance	\$289,536
Region 5 <i>Cities: Irvine, Newport Beach, and Tustin (including adjacent unincorporated areas)</i>	Orange County Asian and Pacific Islander Community Alliance	\$304,960
Region 6 <i>Cities: Lake Forest, Mission Viejo, and Rancho Santa Margarita (including adjacent unincorporated areas)</i>	Orange County Asian and Pacific Islander Community Alliance	\$277,350
Region 7 <i>Cities: Aliso Viejo, Laguna Beach, Laguna Hills, Laguna Niguel, and Laguna Woods (including adjacent unincorporated areas)</i>	KRA Corporation	\$262,187
Region 8 <i>Cities: Dana Point, San Clemente, and San Juan Capistrano (including adjacent unincorporated areas)</i>	Saddleback College	\$293,768

ISY REGION	AGENCY	TOTAL FUNDING
Northern Region <i>Cities: Brea, Buena Park, Costa Mesa, Cypress, Fountain Valley, Fullerton, Garden Grove, Huntington Beach, La Habra, La Palma, Los Alamitos, Orange, Placentia, Seal Beach, Stanton, Tustin, Villa Park, Westminster, and Yorba Linda (including adjacent unincorporated areas)</i>	City of La Habra	\$296,115

PROGRAM	TOTAL FUNDING
OSY	\$2,268,885
ISY	\$296,115
TOTAL	\$2,565,000

RECOMMENDATION(S):

1. Approve funding recommendations (as outlined above). All related agreements may be executed at lesser amounts or not executed at all. All funding is considered an “up to” amount.
2. Direct staff to determine final FY 2017-18 funding allocations within the parameters outlined in Recommendation #1 above.
3. If WIOA funds allocated by the State and/or the carry-in from FY 2016-17 is less than or greater than the estimated amounts, authorize staff to adjust allocations based on percentage increases or decreases.
4. Without further OCDB approval, authorize staff to exercise a cost contingency increase not to exceed a total of ten (10) percent of the contract amounts.
5. If negotiations do not yield a contract with a current Provider, authorize staff to negotiate with other fundable providers as procured through the WIOA Young Adult Career Program RFP, the Workforce Services RFP and/or the Employment and Economic Development RFP.

ATTACHMENT(S):

None

Item #4 – ACTION

WORKFORCE SERVICES FUNDING RECOMMENDATIONS (SD&P) Recommendation Summary April 21, 2017

Approved by the Service Delivery & Performance Committee on April 13, 2017

BACKGROUND:

On December 20, 2012, the Orange County Development Board released a Request for Proposals (RFP) for Workforce Services to establish a list of eligible individuals, organizations and municipalities to provide a full range of services related to the Workforce Investment Act programs offered in Orange County. The RFP was advertised on the County's online bidding system. The RFP specified:

1. Respondents had the option to submit a proposal for one specific type of Workforce Service or all Workforce Services.
2. A five-year cycle that includes four renewal years. FY 2017-18 represents year five and final year of the cycle.
3. Services will be "project specific" and contracts will be negotiated on an as-needed basis as required for particular project assignment(s), including special grants that are awarded. In some cases, short notice will be required to complete projects, and contractor ability and capacity may determine award and/or project assignment.

The Orange County Development Board approved the Workforce Services RFP Vendor List, and directed Staff to determine and assign projects and associated funds to providers based upon the following factors: a) system needs; b) vendor capacity and demonstrated expertise c) effective utilization of funding; and d) funding availability. The WSRFP vendors has been approved annually since 2013.

Approval of Workforce Services Agreements for a total amount of up to \$5,000,000 annually will allow various Professional and Training Workforce Services related to workforce and economic development activities from July 1, 2017 through June 30, 2018. However, contracts resulting from this RFP are only executed as federal and state or other discretionary funding is made available to the County/OCDB.

RECOMMENDATION(S):

1. Direct Staff to determine and assign projects and associated funds to various approved Workforce Services providers based upon the following factors: a) system needs; b) vendor capacity and demonstrated expertise; and c) funding availability.

ATTACHMENT(S):

Workforce Services Provider List

Workforce Services Provider List

Service Type	Potential Project Budget Based on Funding Availability	Workforce Services Approved Providers
Consultant Services	\$20,000 – \$500,000	Ascend Training Solutions
		Economic Development Results
		Inner Work of Work
		LaunchPad Careers, Inc.
		MPT & Inc. / Mary Ann Pranke
		Orange County Business Council
		Rochelle Daniels
		Tonia Reyes Uranga
		Vital Link
		WestED
One-Stop System Services	\$50,000 - \$1,000,000	California Employers Association
		Goodwill of Orange County
		KML dba New Horizons
		Orange County Asian and Pacific Islander Community Alliance
		Taller San Jose
		Women Helping Women
		Working Wardrobes
Business Services	\$50,000 - \$500,000	California Manufacturing Tec. (CMTC)
		CGR Management Consultants
		Economic Development Results
		California Employers Association

Project Delivery	\$50,000 - \$400,000	Economic Development Results
		Orange County Business Council
		WestED
Special Projects including the Workforce Innovation Fund (WIF)	\$50,000 - \$1,000,000	Ascend Training Solutions
		Brandman University
		KML dba New Horizons
		OC Dept. of Education
		Saddleback College
		Vital Link
		Working Wardrobes

Item #5 – INFORMATION

**REGIONAL PLAN UPDATE
Recommendation Summary
April 21, 2017**

BACKGROUND:

Staff will provide an update on the Orange County Regional and Unified Local Plan.

RECOMMENDATION(S):

Receive and File

ATTACHMENT(S):

None

Item #6 – INFORMATION

**GRANTS UPDATE
Recommendation Summary
April 21, 2017**

Current Active Grants for OCDB

Grant Name	Funder	Fiscal Agent	Description	Total Grant	OCDB Awarded Amount	Current Status	OCDB Role	Targeted Customer(s)	Term	Due Date	Match	Contractors
Second Chance Grants - LEAP	Department of Labor	OCDB	Job Centers inside correctional facilities serving prisoners	\$ 500,000	\$ 500,000	In Progress	Administrator / One-Stop Center System	Incarcerated Individuals Preparing for Release	06/15/2015-06/14/2017	Awarded/In Progress	0%	Goodwill/ WHW
Career Pathways	CA Community College Chancellor's Office	OCDE	Education System Improvements	\$ 15,000,000	\$ 200,000	In Progress	LMI, Business Engagement and Technical Assistance	Education Administrators, Teachers, Students and Businesses	7/1/2014 - 6/30/2017	Awarded/In Progress	0%	N/A
Prop 39 Grant 2.0	CA Workforce Development Board/EDD	OCDB	Develop program and/or system infrastructure for pre-apprenticeship training in energy efficiency or construction sectors	\$ 50,000	\$ 50,000	In Progress	Administrator / Planning Lead	Education, One-Stop Center System, Businesses	1/1/2017 - 6/30/2017	Awarded/In Progress	0%	TBD
Supervised Population Workforce Training	CA Workforce Development Board/EDD	OCDB	Workforce training for individuals on probation/mandatory supervision	\$ 400,000	\$ 400,000	In Progress	Administrator / One-Stop Center System	Individuals on probation/mandatory supervision	06/30/2016-12/31/2017	Awarded/In Progress	100%	ProPath
Slingshot	CA Workforce Development Board/EDD	OCDB	Focused on Regional Systems Delivery	\$ 1,000,000	\$ 1,000,000	In Progress	Administrator / Regional Planning Lead / One-Stop Center System	One-Stop Center System and Businesses	03/01/2016 - 03/31/2018	Awarded/In Progress	0%	Santa Ana
Regional Training Coordination	CA Workforce Development Board/EDD	OCDB	Incentivize regional capacity building and infrastructure development in support of WIOA	\$ 236,184	\$ 236,184	In Progress	Administrator / Regional Planning Lead / One-Stop Center System	One-Stop Center System and Businesses	06/01/2016 - 03/31/2018	Awarded/In Progress	0%	Santa Ana/ Anaheim - TBD
VEAP 8	CA Workforce Development Board/EDD	OCDB	Coordinated Veterans Services Delivery in OC	\$ 500,000	\$ 500,000	In Progress	Administrator / One-Stop Center System	One-Stop Center Customers/Veterans	06/01/2016-03/31/2018	Awarded/In Progress	100%	ProPath/PWIN
WIOA Regional Implementation Grants	CA Workforce Development Board/EDD	OCDB	Regional alignment to build a sector pathways project targeting four priority industry sectors	\$ 250,000	\$ 250,000	In Progress	Administrator / Regional Planning Lead / One-Stop Center System	One-Stop Center System and Businesses	06/01/2016 - 03/31/2018	Awarded/In Progress	0%	Santa Ana/ Anaheim - TBD
Second Chance Grants - LEAP 2	Department of Labor	OCDB	Job Centers inside correctional facilities serving prisoners	\$ 500,000	\$ 500,000	In Progress	Administrator / One-Stop Center System	Incarcerated Individuals Preparing for Release	07/01/2016-06/30/2018	Awarded/In Progress	0%	Working Wardrobes
TOTAL					\$ 3,636,184							

Grants Under Consideration / Applications in Progress

Grant Name	Funder	Fiscal Agent	Description	Total Grant	OCDB Awarded Amount	Current Status	OCDB Role	Targeted Customer(s)	Term	Due Date	Match	Contractors
Performance Partnership Pilots for Disconnected Youth (P3)	Department of Education, Department of Labor, Health and Human Services	OCDB	Regional Systems Delivery - Focused on Specific Communities/Populations	\$ 250,000	-	Submitted. Awaiting Results	Administrator / Young Adult System	Disconnected Youth/Young Adults	FY 17/18	10/31/2016	0%	TBD
Model High Road Training Partnerships	CA Workforce Development Board/EDD	OCDB	Support skill-focused, industry-based training partnerships	\$ 750,000	-	Submitted. Awaiting Results	Administrator / Business Engagement	Low-skilled and low-income individuals	FY 17/18 - FY 18/19	2/10/2017	0%	TBD
VEAP 9	CA Workforce Development Board/EDD	PGWIN	Coordinated Veterans Services Delivery in OC	\$ 500,000	-	Submitted. Awaiting Results	One-Stop Center System	One-Stop Center Customers/Veterans	04/01/2017 - 01/01/2019	3/3/2017	100%	TBD
Regional Capacity Funding	CA Workforce Development Board/EDD	OCDB		\$ 329,099	-	Submitted. Awaiting Results	Administrator		06/30/2017 - 03/31/2017	3/17/2017		TBD
Alternative Fuel Funds (White Paper)	California Energy Commissions	OCDB	Develop and deploy innovative technologies that transform California's fuel and vehicle types.	\$ 1,254,000	-	Submitted. Awaiting Results	Administrator		7 Years	3/31/2017		TBD
Slingshot Capacity Building	CA Workforce Development Board/EDD	OCDB		\$ 150,000	-	Submitted. Awaiting Results	Administrator		5/1/2017-4/30/2018	4/3/2017		TBD
Slingshot Additional Funds	CA Workforce Development Board/EDD	OCDB	Further the Coalition's Slingshot compact goals and shared outcomes for the Region	\$ 350,000	-	Submitted. Awaiting Results	Administrator		TBA - 3/31/2018	4/10/2017		TBD
Reentry Projects	Department of Labor, Employment and Training Administration	OCDB	Research and evaluations to improve the management and effectiveness of workforce programs and activities.	\$ 1,500,000	-	Under Consideration	Administrator / One-Stop Center System	Offenders	July 1, 2017- TBD	4/27/2017	0%	TBD
Dislocated Worker Additional Assistance Projects	EDD	OCDB	Expand capacity to serve dislocated workers	Based on Cost Per Participant	-	Under Consideration	Administrator / One-Stop Center System	Dislocated Workers	FY 17/18	Ongoing	0%	Santa Ana

Item #7 – INFORMATION

**CHAIR AND DIRECTOR'S REPORT
Recommendation Summary
April 21, 2017**

BACKGROUND:

The Chair and Director will provide an update on OCDB activities.

RECOMMENDATION(S):

Receive and File

ATTACHMENT(S):

None